

February, 2006

Andy,

I wanted to write you a recommendation to let you know how happy and pleased I have been in working with you.

When I contacted you in December, I had little knowledge of what was needed to rent my condominium. In fact, I wasn't even sure if I needed a property management company. During our first meeting and tour of my property, it quickly became apparent that you had a rock solid approach and process. There were many questions that I had that you were not only able to address, but you had others that I had not thought of. At that point I had no hesitation in entering into an agreement with your firm.

It has been my general experience that many companies are great with the "pre-contract" phase, but you and your team far exceeded my expectation when it came down to the execution. Within a short period you provided me with a market analysis and marketing plan. Other companies that I had approached had no established process or methodology as to how they were going to rent my unit or at what price. Even the property brochure was stunning. With all of this you were able to have my property occupied well within my expected timeframe. Fabulous results!

It is with all confidence that I recommend your firm to anyone who is looking for a company to manage their property. Your team provided security, peace of mind and most importantly results! I can't thank you enough.

Sincerely,

Tom Barnes